

# CarGurus Canada Vehicle Availability Index & Insights

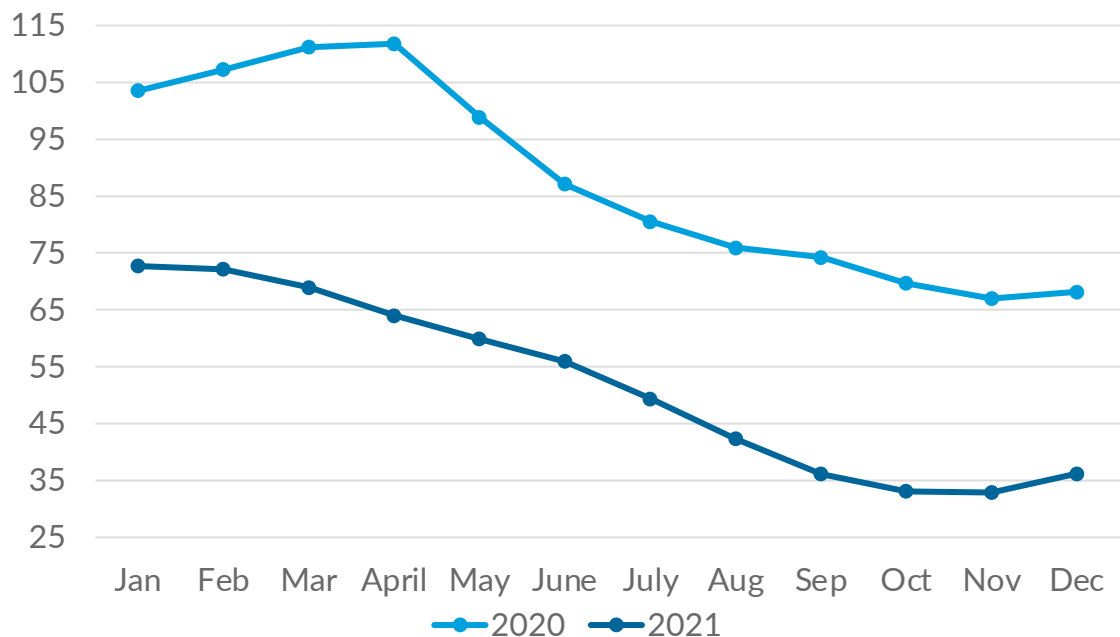
December 2021



# Inventory levels improve, but far off last year levels

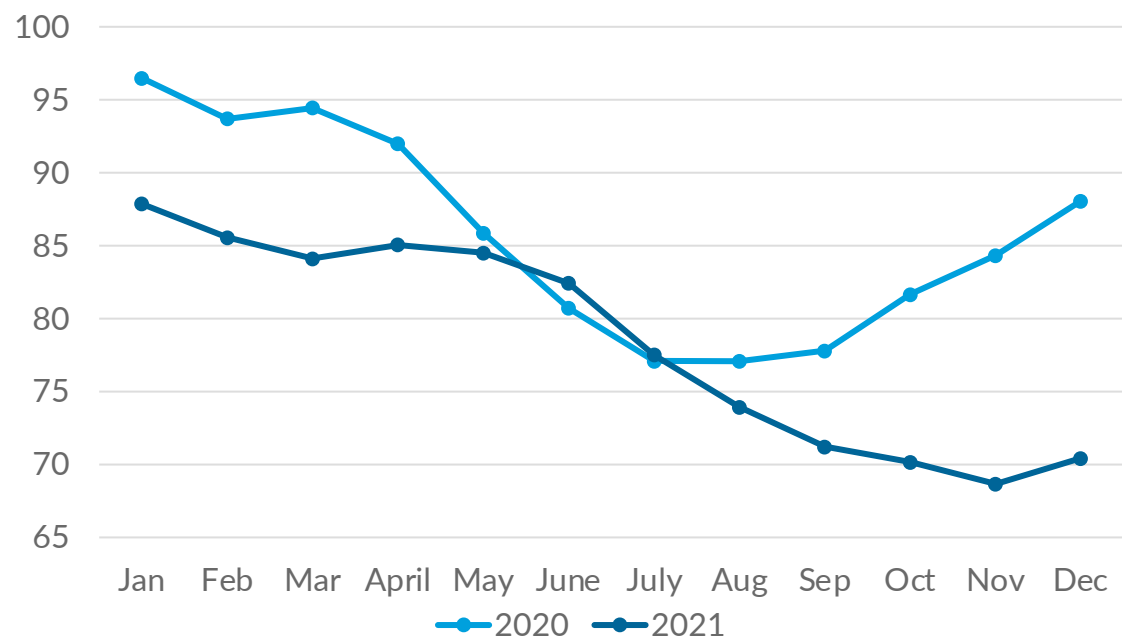
While we saw month-over-month increases in December, we remain far off levels seen in 2020.

Canada : CarGurus New Vehicle Availability Index\*  
January 2020 to December 2021



New inventory **increased 10%** compared to November but remains **down 46.9% YoY**.

Canada : CarGurus Used Vehicle Availability Index\*  
January 2020 to December 2021

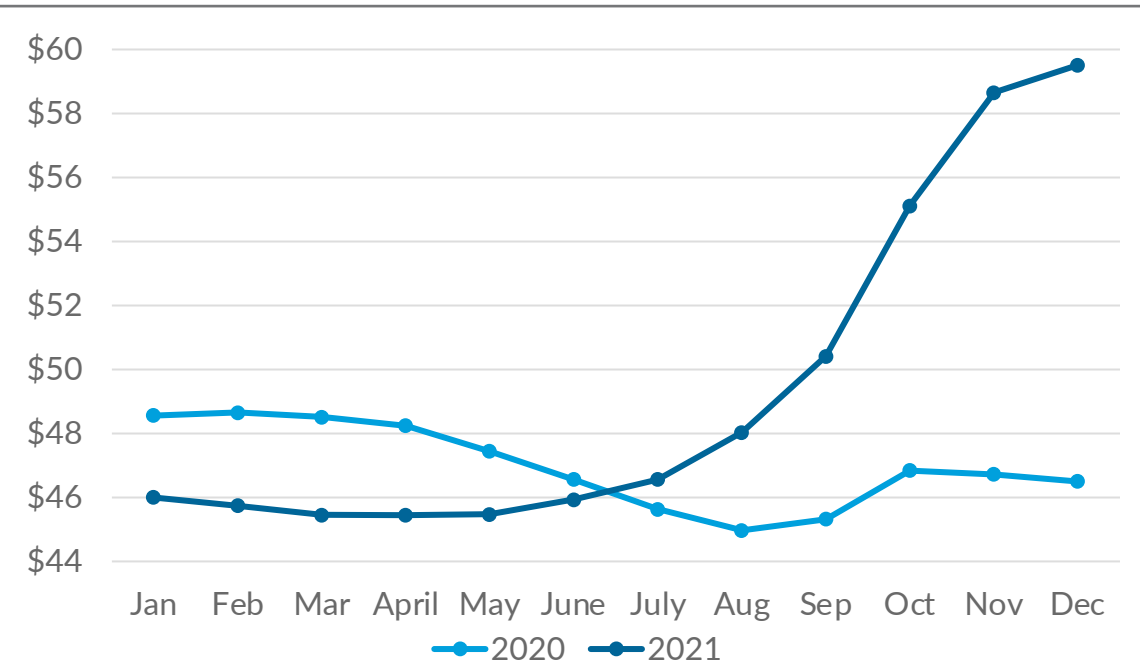


Used inventory **increased by 2.6%** from November but is **down 20% YoY**.

# Prices continued to rise in December

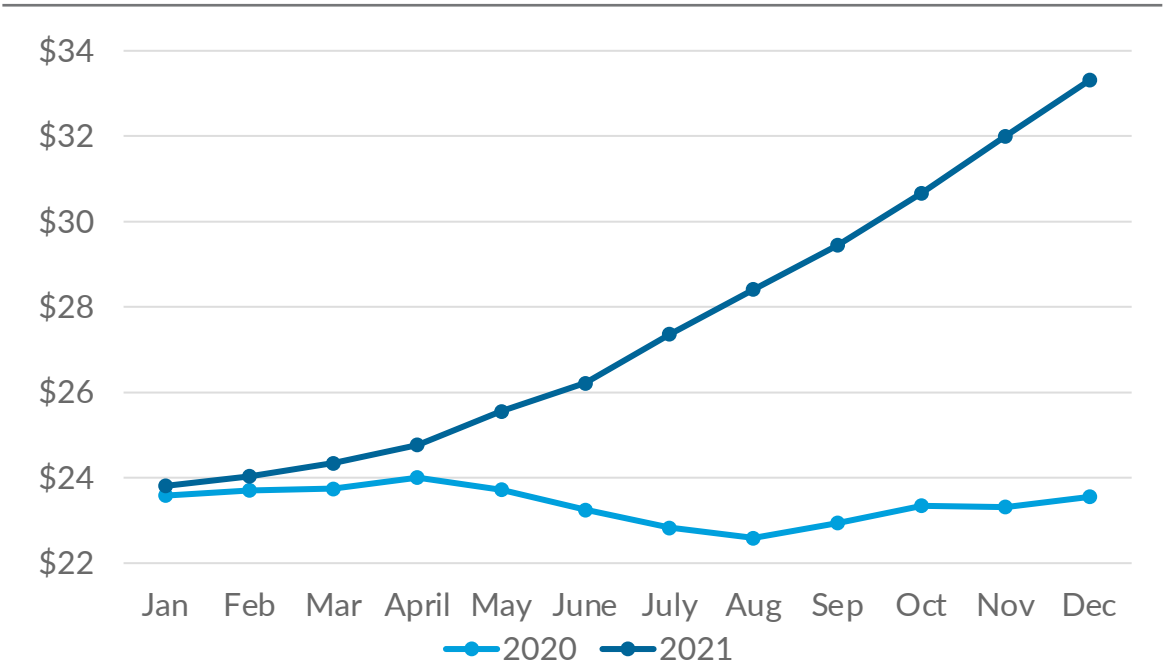
The rate of increase slowed slightly for new, however used prices continued their significant rate of increase.

Canada: Average new vehicle listing price  
January 2020 to December 2021 (month end inventory, thousands Can\$)



The average listing price of a new vehicle is up **1.5%** from November and is up **28% YoY**.

Canada: Average used vehicle listing price  
January 2020 to December 2021 (month end inventory, thousands Can\$)

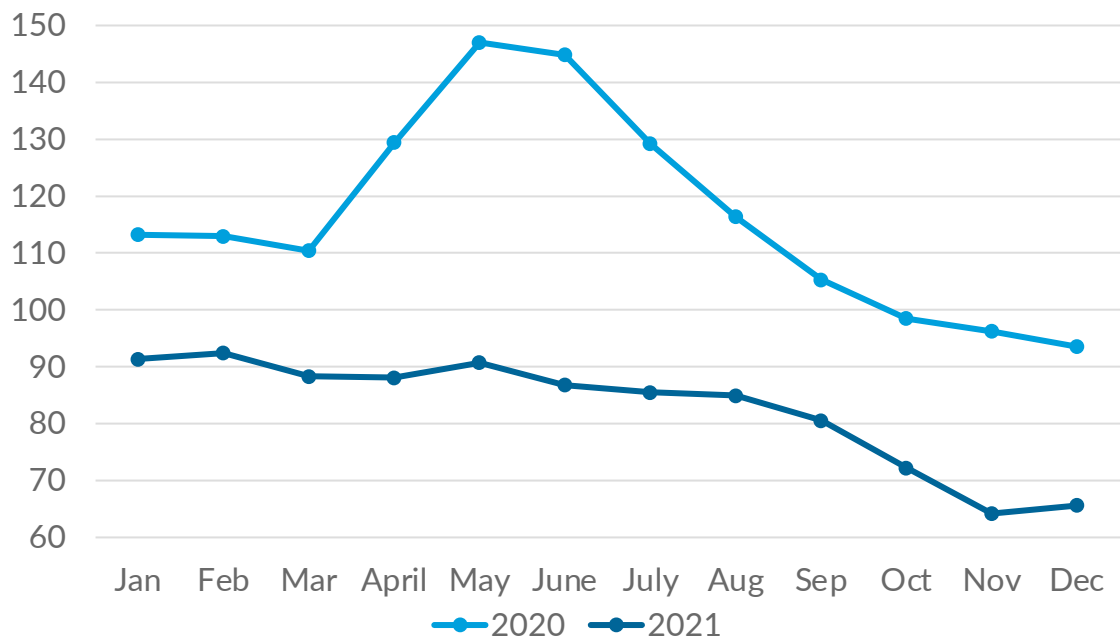


Used average listing prices are up **4.1%** from November and **41.4% YoY**.

# Improved inventory led to an increase in days-on-market

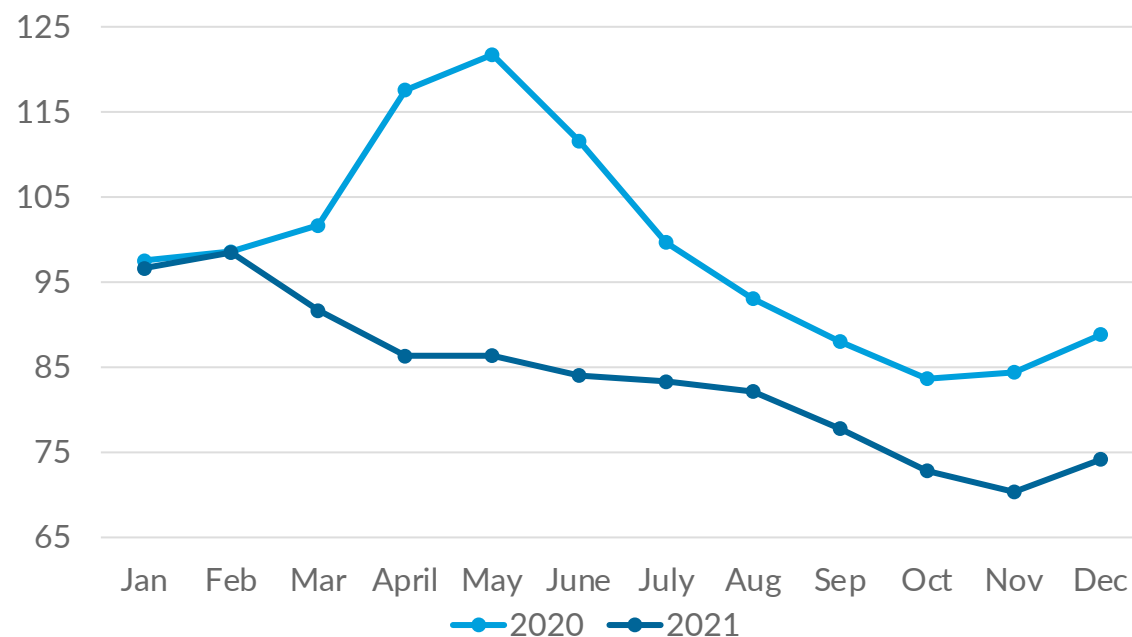
Increasing inventory levels in December led to a similar increase in days-on-market

Canada : New average days-on-market  
January 2020 to December 2021



The average days-on-market was **up 2.2%** from November and **down 29.8% YoY**.

Canada : Used average days-on-market  
January 2020 to December 2021



Used days-on-market increased **5.4%** from November but was **down 16.5% YoY**.